

资产负债表

2003年12月31日	单位: 人民币元	
资产	2003年12月31日	2002年12月31日
流动资产:		
现金	400,792.61	675,732.27
银行存款	1,985,076,562.84	2,759,109,098.68
其中: 客户资金存款	1,681,449,538.91	2,581,850,525.70
其中: 经纪业务客户资金存款	1,580,106,192.28	2,355,453,369.72
受托管理客户资金存款	101,343,346.63	226,397,155.98
清算备付金	11,433,394.90	198,056,700.54
其中: 客户备付金	(1,577,293.29)	85,800,287.57
其中: 经纪业务客户资金存款	(1,577,293.29)	85,800,287.57
受托管理客户资金存款	-	-
交易保证金	18,315,172.68	18,703,096.38
自营证券	455,488,304.14	60,629,965.66
减: 自营证券跌价准备	-	4,163,169.08
自营证券净额	455,488,304.14	56,466,796.58
拆出资金	-	-
买入返售证券	-	-
应收款项	161,023,433.15	693,773,996.46
减: 坏帐准备	18,776,650.62	19,465,165.11
应收款项净额	142,246,782.53	674,308,831.35
代发行证券	-	28,675.20
代兑付债券	-	-
受托资产	1,889,573,747.53	1,238,219,938.18
待转发行费用	8,213,741.76	8,818,408.03
待摊费用	983,037.62	1,471,455.46
流动资产合计	4,511,731,536.61	4,955,858,732.67
长期投资:		
长期股权投资	147,696,757.03	112,371,289.21
长期债券投资	-	-
长期投资合计	147,696,757.03	112,371,289.21
减: 投资风险准备	5,478,937.57	5,581,480.64
长期投资净额	142,217,819.46	106,789,808.57
固定资产:		
固定资产原价	380,224,558.42	385,995,525.49
减: 累计折旧	146,611,258.71	132,961,673.41
固定资产净值	233,613,299.71	253,033,852.08
在建工程	-	749,792.46
固定资产合计	233,613,299.71	253,783,644.54
其他长期资产:		
无形资产	58,366,492.46	64,730,283.14
减: 无形资产减值准备	-	-
无形资产净额	58,366,492.46	64,730,283.14
交易席位费	29,586,083.23	34,097,904.01
长期待摊费用	40,401,407.73	58,214,165.18
其他长期资产	-	-
其他长期资产合计	128,353,983.42	157,042,352.33
资产总计	5,015,916,639.20	5,473,474,538.11

BALANCE SHEET

Dec.31, 2003	Unit: Yuan	
Assets	Dec.31, 2003	Dec.31, 2002
Current assets		
Cash	400,792.61	675,732.27
Bank deposits	1,985,076,562.84	2,759,109,098.68
Client's cash deposits	1,681,449,538.91	2,581,850,525.70
Client's cash deposits in brokerage	1,580,106,192.28	2,355,453,369.72
Client's cash deposits under management	101,343,346.63	226,397,155.98
Settlement reserve fund	11,433,394.90	198,056,700.54
Client's reserve fund	(1,577,293.29)	85,800,287.57
Client's cash deposit in brokerage	(1,577,293.29)	85,800,287.57
Client's cash deposit under management	-	-
Trading margins	18,315,172.68	18,703,096.38
Securities of proprietary investment	455,488,304.14	60,629,965.66
Less: Provision for proprietary investment	-	4,163,169.08
Net value of proprietary investment	455,488,304.14	56,466,796.58
Lent capital	-	-
Securities bought under repo-agreement	-	-
Accounts receivable	161,023,433.15	693,773,996.46
Less: Provision for doubtful debt	18,776,650.62	19,465,165.11
Net value of accounts receivable	142,246,782.53	674,308,831.35
Underwriting securities	-	28,675.20
Bonds repaid	-	-
Client's assets under management	1,889,573,747.53	1,238,219,938.18
Deferred underwriting expenses	8,213,741.76	8,818,408.03
Prepaid expenses	983,037.62	1,471,455.46
Total current assets	4,511,731,536.61	4,955,858,732.67
Long-term investment		
Long-term equity investment	147,696,757.03	112,371,289.21
Long-term bond investment	-	-
Long-term investment in total	147,696,757.03	112,371,289.21
Less: Investment risk reserve	5,478,937.57	5,581,480.64
Net value of long-term investment	142,217,819.46	106,789,808.57
Fixed assets		
Fixed assets at cost	380,224,558.42	385,995,525.49
Less: Accumulated depreciation	146,611,258.71	132,961,673.41
Net value of fixed assets	233,613,299.71	253,033,852.08
Construction in progress	-	749,792.46
Total fixed assets	233,613,299.71	253,783,644.54
Other long-term assets		
Intangible assets	58,366,492.46	64,730,283.14
Less: provision for intangible assets	-	-
Net value of intangible assets	58,366,492.46	64,730,283.14
Exchange seat fees	29,586,083.23	34,097,904.01
Deferred assets	40,401,407.73	58,214,165.18
Other long-term assets	-	-
Other long-term assets in total	128,353,983.42	157,042,352.33
Total assets	5,015,916,639.20	5,473,474,538.11

资产负债表 (续)

2003年12月31日		单位: 人民币元	
负债及股东权益	2003年12月31日	2002年12月31日	
流动负债:			
短期借款	165,000,000.00	158,000,000.00	
其中: 质押借款	-	-	
拆入资金	300,000,000.00	430,000,000.00	
卖出回购证券款	-	-	
应付款项	14,985,405.90	32,300,110.15	
应付工资	106,007.00	84,611.46	
应付福利费	1,276,942.93	5,132,019.03	
应付利润	17,365,330.00	17,365,330.00	
应交税金及附加	(7,490,458.69)	(9,058,873.30)	
预提费用	1,925,467.04	2,372,371.34	
代买卖证券款	1,578,528,898.99	2,441,253,657.29	
代发行证券款	6,074,000.00	2,133,982.28	
代兑付债券款	31,374.20	63,083.30	
受托资金	1,990,917,094.16	1,464,617,094.16	
一年内到期的长期负债	-	-	
其他流动负债	-	-	
流动负债合计	4,068,720,061.53	4,544,263,385.71	
长期负债:			
长期借款	-	1,375,000.00	
应付债券	-	-	
长期应付款	-	-	
其他长期负债	-	-	
长期负债合计	-	1,375,000.00	
负债合计	4,068,720,061.53	4,545,638,385.71	
股东权益:			
实收资本	825,000,000.00	825,000,000.00	
资本公积	43,362,551.53	43,362,551.53	
一般风险准备	2,137,520.56	-	
盈余公积	60,665,101.35	57,458,820.51	
其中: 公益金	30,544,278.69	29,475,518.41	
未分配利润	16,031,404.23	2,014,780.36	
股东权益合计	947,196,577.67	927,836,152.40	
负债及股东权益总计	5,015,916,639.20	5,473,474,538.11	

BALANCE SHEET CONTINUED

Dec.31, 2003		Unit: Yuan	
Liabilities & shareholder's equity	Dec.31, 2003	Dec.31, 2002	
Current liabilities			
Short-term borrowing	165,000,000.00	158,000,000.00	
Mortgaged borrowing	-	-	
Borrowed capital	300,000,000.00	430,000,000.00	
Securities sold under repo-agreement	-	-	
Accounts payable	14,985,405.90	32,300,110.15	
Salary payable	106,007.00	84,611.46	
Welfare funds payable	1,276,942.93	5,132,019.03	
Profit payable	17,365,330.00	17,365,330.00	
Taxation & additional payable	(7,490,458.69)	(9,058,873.30)	
Accrued expense	1,925,467.04	2,372,371.34	
Agency securities trading	1,578,528,898.99	2,441,253,657.29	
Agency securities issued	6,074,000.00	2,133,982.28	
Agency bond cleared	31,374.20	63,083.30	
Trust fund	1,990,917,094.16	1,464,617,094.16	
Long-term liabilities fall due within one year	-	-	
Other current liabilities	-	-	
Total current liabilities	4,068,720,061.53	4,544,263,385.71	
Long-term liabilities			
Long-term borrowing	-	1,375,000.00	
Bonds payable	-	-	
Long-term payable	-	-	
Other long-term liabilities	-	-	
Long-term liabilities in total	-	1,375,000.00	
Total liabilities	4,068,720,061.53	4,545,638,385.71	
Shareholder's equity			
Paid-in capital	825,000,000.00	825,000,000.00	
Capital surplus	43,362,551.53	43,362,551.53	
Risk reserve	2,137,520.56	-	
surplus reserve	60,665,101.35	57,458,820.51	
Welfare reserve	30,544,278.69	29,475,518.41	
Retained earnings	16,031,404.23	2,014,780.36	
Total shareholder's equity	947,196,577.67	927,836,152.40	
Total liabilities & shareholder's equity	5,015,916,639.20	5,473,474,538.11	

利润表

2003年度		单位: 人民币元
项 目	2003年度	2002年度
一、营业收入	285,305,625.56	252,430,100.69
1、手续费收入	110,733,445.10	157,229,174.18
2、自营证券差价收入	57,478,663.96	85,288,892.48
3、受托投资管理收益	6,124,624.51	(107,182,749.81)
4、证券发行收入	46,133,963.32	28,474,510.91
5、利息收入	-	306,500.00
6、买入返售证券收入	-	71,341.00
7、金融企业往来收入	52,353,021.94	79,338,225.86
8、其他业务收入	12,429,880.73	8,415,560.32
9、汇兑收益	52,026.00	488,645.75
二、营业支出	274,749,771.39	322,183,639.16
1、手续费支出	14,810,153.44	15,703,408.54
2、利息支出	22,978,380.35	25,783,036.01
3、卖出回购证券支出	982,367.34	9,181,502.55
4、金融企业往来支出	15,623,130.55	12,523,552.71
5、自营证券跌价损失	(4,163,169.08)	2,329,513.14
6、营业费用	207,373,003.88	229,055,320.73
7、其他业务支出	4,192,739.09	8,888,283.83
8、汇兑损失	-	-
9、营业税金及附加	12,953,165.82	18,719,021.65
三、营业利润	10,555,854.17	(69,753,538.47)
加: 投资收益	9,183,604.23	59,318,210.22
营业外收入	3,849,086.04	1,358,827.70
减: 营业外支出	1,014,940.50	(11,117,029.80)
四、利润总额	22,573,603.94	2,040,529.25
减: 所得税	3,213,178.67	-
五、净利润	19,360,425.27	2,040,529.25

PROFIT STATEMENT

2003		Unit: Yuan
Item	2003	2002
1. Revenue	285,305,625.56	252,430,100.69
1. Brokerage commissions	110,733,445.10	157,229,174.18
2. Gain on proprietary trading	57,478,663.96	85,288,892.48
3. Gain on asset management	6,124,624.51	(107,182,749.81)
4. Underwriting commissions	46,133,963.32	28,474,510.91
5. Interest income	-	306,500.00
6. Gain on securities bought under repo-agreement	-	71,341.00
7. Running income between financial firms	52,353,021.94	79,338,225.86
8. Other business income	12,429,880.73	8,415,560.32
9. Currency exchange gain	52,026.00	488,645.75
2. Expense	274,749,771.39	322,183,639.16
1. Commission expenses	14,810,153.44	15,703,408.54
2. Interest expenses	22,978,380.35	25,783,036.01
3. Expenses on bonds sold under repo-agreement	982,367.34	9,181,502.55
4. Running expenses between financial firms	15,623,130.55	12,523,552.71
5. Loss on depreciation of proprietary trading securities	(4,163,169.08)	2,329,513.14
6. Operating & management expenses	207,373,003.88	229,055,320.73
7. Other operating expenses	4,192,739.09	8,888,283.83
8. Currency exchange loss	-	-
9. Operational & additional taxation	12,953,165.82	18,719,021.65
3. Operating profit	10,555,854.17	(69,753,538.47)
Plus: Investment income	9,183,604.23	59,318,210.22
Non-operating income	3,849,086.04	1,358,827.70
Less: Non-operating expenses	1,014,940.50	(11,117,029.80)
4. Total profit	22,573,603.94	2,040,529.25
Less: Income tax	3,213,178.67	-
5. Net profit	19,360,425.27	2,040,529.25

利润分配表

2003年度		单位: 人民币元
项 目	2003年度	2002年度
一、净利润	19,360,425.27	2,040,529.25
加: 年初未分配利润	2,014,780.36	(33,059,512.63)
一般风险准备转入	-	30,482,692.71
盈余公积转入	-	2,551,071.03
二、可供分配利润	21,375,205.63	2,014,780.36
减: 提取一般风险准备	2,137,520.56	-
提取法定盈余公积	2,137,520.56	-
提取法定公益金	1,068,760.28	-
三、可供股东分配的利润	16,031,404.23	2,014,780.36
减: 应付利润	-	-
提取任意盈余公积	-	-
转增资本的利润	-	-
四、未分配利润	16,031,404.23	2,014,780.36

PROFIT DISTRIBUTION STATEMENT

2003		Unit: Yuan
Item	2003	2002
1. Net profit	19,360,425.27	2,040,529.25
Plus: Retained earnings at the beginning of the year	2,014,780.36	(33,059,512.63)
Risk reserve transferred	-	30,482,692.71
Surplus reserve transferred	-	2,551,071.03
2. Profit available for distribution	21,375,205.63	2,014,780.36
Less: Risk reserve	2,137,520.56	-
Statutory surplus reserve	2,137,520.56	-
Statutory welfare reserve	1,068,760.28	-
3. Profit available for distribution to shareholders	16,031,404.23	2,014,780.36
Less: Profit payables to shareholders	-	-
Freewill surplus reserve	-	-
Profit transferred into capital	-	-
4. Retained earnings at the end of the year	16,031,404.23	2,014,780.36